# **BALANCE SHEET**

#### As at Mar. 31, 2008

| Unit: VND |   |      |      |                  |                  |  |  |  |
|-----------|---|------|------|------------------|------------------|--|--|--|
| No.       | ASSETS  | Code | Note | Mar. 31, 2008    | Jan. 01, 2008    |  |  |  |
|           | 1   | 2    | 3    | 4                | 5                |  |  |  |
| Α         | SHORT-TERM ASSETS (100=110+120+130+140+150)                   | 100  |      | 113,164,062,702  | 92,057,553,084   |  |  |  |
| Ι         | Cash & Cash equivalents                                       | 110  | V.01 | 20,019,398,046   | 23,486,554,150   |  |  |  |
| 1         | Cash  | 111  |      | 20,019,398,046   | 11,486,554,150   |  |  |  |
| 2         | Cash equivalents  | 112  |      | -                | 12,000,000,000   |  |  |  |
| II        | Short-term financial investments                              | 120  | V.02 | -                | -                |  |  |  |
| 1         | Short-term investments  | 121  |      | -                | -                |  |  |  |
| 2         | Provision for devaluation of short-term investments (*)       | 129  |      | -                | -                |  |  |  |
| III       | Short-term receivables  | 130  |      | 26,324,278,845   | 26,808,917,434   |  |  |  |
| 1         | Trade accounts receivables                                    | 131  |      | 20,309,631,399   | 21,791,036,915   |  |  |  |
| 2         | Prepayment to suppliers                                       | 132  |      | 1,502,436,586    | 1,491,780,484    |  |  |  |
| 3         | Short-term intercompany receivables                           | 133  |      | -                | -                |  |  |  |
| 4         | Receivables on percentage of construction contract completion | 134  |      | -                | -                |  |  |  |
| 5         | Other receivables   | 135  | V.03 | 4,512,210,860    | 3,526,100,035    |  |  |  |
| 6         | Provision for short-term doubtful debts (*)                   | 139  |      | -                | -                |  |  |  |
| IV        | Inventories   | 140  |      | 63,908,202,508   | 40,171,450,034   |  |  |  |
| 1         | Inventories   | 141  | V.04 | 63,908,202,508   | 40,171,450,034   |  |  |  |
| 2         | Provision for devaluation of inventories (*)                  | 149  |      | -                | -                |  |  |  |
| V         | Other short-term assets                                       | 150  |      | 2,912,183,304    | 1,590,631,466    |  |  |  |
| 1         | Short-term prepaid expenses                                   | 151  |      | 477,356,573      | 362,738,470      |  |  |  |
| 2         | VAT deductible  | 152  |      | 173,999,100      | 1,723,162        |  |  |  |
| 3         | Tax and accounts receivable from State budget                 | 154  | V.05 | 2,573,400        | -                |  |  |  |
| 4         | Other short-term assets                                       | 158  |      | 2,258,254,231    | 1,226,169,834    |  |  |  |
| В         | LONG-TERM ASSETS (200=210+220+240+250+260)                    | 200  |      | 63,519,840,103   | 64,190,765,203   |  |  |  |
| Ι         | Long-term receivables   | 210  |      | -                | -                |  |  |  |
| 1         | Long-term receivables from customers                          | 211  |      | -                | -                |  |  |  |
| 2         | Capital receivable from subsidiaries                          | 212  |      | -                | -                |  |  |  |
| 3         | Long-term inter-company receivables                           | 213  | V.06 | -                | -                |  |  |  |
| 4         | Other long-term receivables                                   | 218  |      | -                | -                |  |  |  |
| 5         | Provision for long-term doubtful debts (*)                    | 219  |      | -                | -                |  |  |  |
| II        | Fixed assets  | 220  |      | 50,217,458,625   | 50,814,265,694   |  |  |  |
| 1         | Tangible fixed assets   | 221  | V.08 | 21,286,049,177   | 20,115,236,636   |  |  |  |
|           | - Historical cost   | 222  |      | 37,822,002,683   | 35,740,653,862   |  |  |  |
|           | - Accumulated depreciation (*)                                | 223  |      | (16,535,953,506) | (15,625,417,226) |  |  |  |
| 2         | Finance leases fixed assets                                   | 224  | V.09 | -                | -                |  |  |  |
|           | - Historical cost   | 225  |      | -                | -                |  |  |  |
|           | - Accumulated depreciation (*)                                | 226  |      | -                | -                |  |  |  |
| 3         | Intangible fixed assets                                       | 227  | V.10 | 28,477,977,856   | 28,502,660,736   |  |  |  |
|           | - Historical cost   | 228  |      | 30,325,068,170   | 30,325,068,170   |  |  |  |
|           | - Accumulated depreciation (*)                                | 229  |      | (1,847,090,314)  | (1,822,407,434   |  |  |  |
| 4         | Construction in progress                                      | 230  | V.11 | 453,431,592      | 2,196,368,322    |  |  |  |
| III       | Property investment   | 240  | V.12 | -                | -                |  |  |  |
|           | - Historical cost   | 241  |      | -                | -                |  |  |  |

| No. | ASSETS   | Code | Note        | Mar. 31, 2008   | Jan. 01, 2008   |
|-----|--|------|-------------|-----------------|-----------------|
|     | - Accumulated depreciation (*)                                   | 242  |             | -               | -               |
| IV  | Long-term financial investments                                  | 250  |             | 9,477,650,000   | 9,477,650,000   |
| 1   | Investment in subsidiaries                                       | 251  |             | -               | -               |
| 2   | Investment in associate or joint-venture companies               | 252  |             | -               | -               |
| 3   | Other long-term investments                                      | 258  | V.13        | 9,477,650,000   | 9,477,650,000   |
| 4   | Provision for devaluation of long-term financial investments (*) | 259  |             | -               | -               |
| V   | Other long-term assets   | 260  |             | 3,824,731,478   | 3,898,849,509   |
| 1   | Long-term prepaid expenses                                       | 261  | V.14        | 3,080,731,478   | 3,154,849,509   |
| 2   | Deferred income tax assets                                       | 262  | V.21        | -               | -               |
| 3   | Others   | 268  | V.07        | 744,000,000     | 744,000,000     |
|     | TOTAL ASSETS (270=100+200)                                       | 270  |             | 176,683,902,805 | 156,248,318,287 |
| No. | CAPITAL SOURCE   |      |             |                 |                 |
| Α   | LIABILITIES (300=310+330)  | 300  |             | 43,644,914,725  | 30,945,584,505  |
| Ι   | Short-term liabilities   | 310  |             | 36,737,075,649  | 24,037,745,429  |
| 1   | Short-term borrowing   | 311  | V.15        | 11,000,000,000  | -               |
| 2   | Trade accounts payable   | 312  |             | 9,811,166,675   | 8,632,408,544   |
| 3   | Advances from customers  | 313  |             | 4,673,254,741   | 1,230,049,144   |
| 4   | Taxes and payable to state budget                                | 314  | V.16        | 1,340,834,203   | 507,164,653     |
| 5   | Payable to employees   | 315  |             | 2,465,026,617   | 3,919,998,983   |
| 6   | Payable expenses   | 316  | V.17        | 5,019,988,565   | 2,357,383,488   |
| 7   | Intercompany payable   | 317  |             | (0)             | (0)             |
| 8   | Payable in accordance with contracts in progress                 | 318  |             | -               | -               |
| 9   | Other short-term payables  | 319  | V.18        | 2,426,804,849   | 7,390,740,617   |
| 10  | Provision for short-term liabilities                             | 320  |             | -               | -               |
| II  | Long-term liabilities  | 330  |             | 6,907,839,076   | 6,907,839,076   |
| 1   | Long-term accounts payable-Trade                                 | 331  |             | -               | -               |
| 2   | Long-term intercompany payable                                   | 332  | V.19        | -               | -               |
| 3   | Other long-term payables   | 333  |             | -               | -               |
| 4   | Long-term borrowing  | 334  | V.20        | 6,629,892,740   | 6,629,892,740   |
| 5   | Deferred income tax payable                                      | 335  | V.21        | -               | -               |
| 6   | Provision for unemployment allowance                             | 336  |             | 277,946,336     | 277,946,336     |
| 7   | Provision for long-term liabilities                              | 337  |             | -               | -               |
| В   | OWNER'S EQUITY (400=410+430)                                     | 400  | <b>V.22</b> | 133,038,988,079 | 125,302,733,782 |
| Ι   | Capital sources and funds  | 410  |             | 132,735,304,402 | 124,934,850,105 |
| 1   | Paid-in capital  | 411  |             | 100,000,000,000 | 100,000,000,000 |
| 2   | Share premiums   | 412  |             | 528,054,000     | 528,054,000     |
| 3   | Other capital of owner   | 413  |             | -               | -               |
| 4   | Treasury stock (*)   | 414  |             | (9,800,000)     | (9,800,000)     |
| 5   | Asset revaluation differences                                    | 415  |             | -               | -               |
| 6   | Foreign exchange differences                                     | 416  |             | -               | -               |
| 7   | Investment and development fund                                  | 417  |             | 17,008,999,904  | 17,008,999,904  |
| 8   | Financial reserve fund   | 418  |             | 5,400,042,775   | 5,400,042,775   |
| 9   | Other fund belong to owner's equity                              | 419  |             | -               |                 |
| 10  | Retained after-tax profit  | 420  |             | 9,808,007,723   | 2,007,553,426   |
| 11  | Capital for construction work                                    | 421  |             | _               |                 |
| II  | Budget sources   | 430  |             | 303,683,677     | 367,883,677     |
| 1   | Bonus and welfare funds  | 431  |             | 303,683,677     | 367,883,677     |
| 2   | Budgets  | 432  | V.23        | -               | -               |
| 3   | Budget for fixed asset   | 433  |             |                 |                 |
| -   | TOTAL RESOURCES (440=300+400)                                    | 440  |             | 176,683,902,805 | 156,248,318,287 |

### Southern Seed Corporation 282 Le Van Sy, Ward 01, Tan Binh Dist., HCMC.

# **INCOME STATEMENT**

Quarter 1/2008

|  |      | · ·   |                |                |                                 |              |  |  |  |  |
|--|------|-------|----------------|----------------|---------------------------------|--------------|--|--|--|--|
| Unit   |      |       |                |                |                                 |              |  |  |  |  |
| Items  | Code | Note  | Quar           | ter 1          | Accumulation from Jan. 01 to Ma |              |  |  |  |  |
|  | Cout | 11010 | 2008           | 2007           | 2008                            | 2007         |  |  |  |  |
| 1  | 2    | 3     | 4              | 5              | 6                               | 7            |  |  |  |  |
| 1. Sales   | 01   | VI.25 | 44,324,001,145 | 38,264,810,635 | 44,324,001,145                  | 38,264,810,0 |  |  |  |  |
| 2. Deductions                                      | 02   | VI.26 | 3,043,608,559  | 3,691,199,919  | 3,043,608,559                   | 3,691,199,9  |  |  |  |  |
| 3. Net sales and services $(10=01-02)$             | 10   | VI.27 | 41,280,392,586 | 34,573,610,716 | 41,280,392,586                  | 34,573,610,7 |  |  |  |  |
| 4. Cost of goods sold                              | 11   | VI.28 | 26,699,089,640 | 21,358,954,569 | 26,699,089,640                  | 21,358,954,5 |  |  |  |  |
| 5. Gross profit (20= 10 - 11)                      | 20   |       | 14,581,302,946 | 13,214,656,147 | 14,581,302,946                  | 13,214,656,  |  |  |  |  |
| 6. Financial income                                | 21   | VI.29 | 268,061,289    | 174,049,515    | 268,061,289                     | 174,049,5    |  |  |  |  |
| 7. Financial expenses                              | 22   | VI.30 | 241,511,263    | 103,388,424    | 241,511,263                     | 103,388,4    |  |  |  |  |
| - Include: Interest expenses                       | 23   |       | 22,400,000     | 95,484,444     | 22,400,000                      | 95,484,4     |  |  |  |  |
| 8. Selling expenses                                | 24   |       | 2,931,340,593  | 2,552,064,204  | 2,931,340,593                   | 2,552,064,2  |  |  |  |  |
| 9. General & administrative expenses               | 25   |       | 3,007,756,687  | 2,374,838,494  | 3,007,756,687                   | 2,374,838,4  |  |  |  |  |
| 10. Net operating profit [30={20+(21-22)-(24+25)}] | 30   |       | 8,668,755,693  | 8,358,414,540  | 8,668,755,693                   | 8,358,414,5  |  |  |  |  |
| 11. Other income                                   | 31   |       | 33,688,445     | 10,321,255     | 33,688,445                      | 10,321,2     |  |  |  |  |
| 12. Other expenses                                 | 32   |       | 35,272,697     | -              | 35,272,697                      |              |  |  |  |  |
| 13. Other profit (40 = 31 - 32)                    | 40   |       | (1,584,252)    | 10,321,255     | (1,584,252)                     | 10,321,2     |  |  |  |  |
| 14. Profit before tax (50=30+40)                   | 50   |       | 8,667,171,441  | 8,368,735,795  | 8,667,171,441                   | 8,368,735,7  |  |  |  |  |
| 15. Current corporate income tax expenses          | 51   | VI.31 | 866,717,144    | 836,873,579    | 866,717,144                     | 836,873,     |  |  |  |  |
| 16. Defrred corporate income tax expenses          | 52   | VI.32 | -              | -              | -                               |              |  |  |  |  |
| 17. Profit after tax (60=50-51-52)                 | 60   |       | 7,800,454,297  | 7,531,862,215  | 7,800,454,297                   | 7,531,862,2  |  |  |  |  |
| 18. EPS (VND/share)                                | 70   |       |                |                | -                               |              |  |  |  |  |

| : VND                   |
|-------------------------|
| : VND<br><b>1ar. 31</b> |
|                         |
|                         |
| 0,635                   |
| 9,919                   |
| 0,716                   |
| 4,569                   |
| 6,147                   |
| 9,515                   |
| 8,424                   |
| 4,444                   |
| 4,204                   |
| 8,494                   |
| 4,540                   |
| 1,255                   |
| -                       |
| 1,255                   |
| 5,795                   |
| 1,255<br>5,795<br>3,579 |
| -                       |
| 2,215                   |
| -                       |

### CASH FLOW STATEMENT

#### Quarter 1/2008 (Direct method)

| Quarter 1/2008 (Direct men   |      |       |                     | Unit: VND                        |  |  |
|--|------|-------|---------------------|----------------------------------|--|--|
| <b>I</b> 4   | Cala | Nata  | Accumulation from J | nulation from Jan. 01 to Mar. 31 |  |  |
| Items  | Code | Note  | 2008                | 2007                             |  |  |
| 1  | 2    | 3     | 4                   | 5                                |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:   |      |       |                     |                                  |  |  |
| 1. Cash received from sale or services and other revenue                                   | 01   |       | 47,930,731,607      | 30,466,704,240                   |  |  |
| 2. Cash paid for supplier  | 02   |       | (39,821,887,723)    | (31,151,336,183)                 |  |  |
| 3. Cash paid for employee  | 03   |       | (4,173,928,026)     | (5,253,226,854)                  |  |  |
| 4. Cash paid for interest  | 04   |       | (22,400,000)        | (95,484,444)                     |  |  |
| 5. Cash paid for corporate income tax  | 05   |       | (256,931,620)       | (650,678,090)                    |  |  |
| 6. Other receivables   | 06   |       | 4,444,514,032       | 7,759,541,868                    |  |  |
| 7. Other payables  | 07   |       | (16,170,665,434)    | (17,602,021,624)                 |  |  |
| Net cash provided by (used in) operating activities  | 20   |       | (8,070,567,164)     | (16,526,501,087)                 |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:  |      |       |                     |                                  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets                     | 21   |       | (712,767,751)       | (90,438,175)                     |  |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22   |       | -                   | -                                |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies                         | 23   |       | -                   | -                                |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies                           | 24   |       | -                   | -                                |  |  |
| 5. Cash paid for joining capital in other companies  | 25   |       | -                   | -                                |  |  |
| 6. Withdrawal of capital in other companies  | 26   |       | -                   | -                                |  |  |
| 7. Cash received from interest, dividend and distributed profit                            | 27   |       | 258,860,811         | 174,049,515                      |  |  |
| Net cash used in investing activities  | 30   |       | (453,906,940)       | 83,611,340                       |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:   |      |       |                     |                                  |  |  |
| 1. Cash received from issuing stock, other owners' equity                                  | 31   |       | -                   | -                                |  |  |
| 2. Cash paid to owners equity, repurchase issued stock                                     | 32   |       | -                   | -                                |  |  |
| 3. Cash received from long-term and short-term borrowings                                  | 33   |       | 11,000,000,000      | 14,000,000,000                   |  |  |
| 4. Cash paid to principal debt   | 34   |       | -                   | -                                |  |  |
| 5. Cash paid to financial lease debt   | 35   |       | -                   | -                                |  |  |
| 6. Dividend, profit paid for owners  | 36   |       | (5,942,682,000)     | (6,052,000,000)                  |  |  |
| Net cash (used in) provided by financing activities  | 40   |       | 5,057,318,000       | 7,948,000,000                    |  |  |
| Net cash during the period $(50 = 20 + 30 + 40)$   | 50   |       | (3,467,156,104)     | (8,494,889,747)                  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR   | 60   |       | 23,486,554,150      | 18,651,854,846                   |  |  |
| Influence of foreign exchange change   | 61   |       | -                   | (1,403,532)                      |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50 + 60 + 61)                               | 70   | VI.34 | 20,019,398,046      | 10,155,561,567                   |  |  |